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11	COUNTY OF ORANGE - CENTRAL JUSTICE CENTER		
12	SOFTWARE FREEDOM CONSERVANCY,	Case No. 30-2021-01226723-CU-BC-CJC	
13	INC., a New York Non-Profit Corporation,	PLAINTIFF SOFTWARE FREEDOM	
14	Plaintiff,	CONSERVANCY, INC.'S MEMORANDUM OF POINTS AND	
15	V.	AUTHORITIES IN REPLY TO DEFENDANT'S OPPOSITION TO	
16	VIZIO, INC., a California Corporation; and DOES 1 through 50, Inclusive,	PLAINTIFF'S MOTION FOR SUMMARY ADJUDICATION	
17	Defendants.	Assigned for All Purposes to Judicial	
18		Officer: The Honorable Sandy N. Leal	
19		Dept. C33	
20		Action Filed: October 19, 2021	
21		Hearing Date: February 15, 2024, 10:00 a.m.	
22		Hearing Reservation ID: 74084781	
23		Trial Date: July 15, 2024	
24		111a1 Date. July 15, 2024	
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20	COE	Case No. 30-2021-01226723-CU-BC-CJC	

SOFTWARE FREEDOM CONSERVANCY'S REPLY BRIEF

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Software Freedom Conservancy ("SFC") respectfully replies as follows in further support of its motion for summary adjudication.

PRELIMINARY STATEMENT

VIZIO cannot defeat the plain text of the GPLs with proposed discovery and proffered commentary that it did not read or rely upon before accepting those standardized agreements. According to case law that both parties cite, such standardized agreements are "interpreted wherever reasonable as treating alike all those similarly situated, without regard to their knowledge or understanding of the standard terms of the writing." Williams v. Apple, Inc., 338 F.R.D. 629, 638 (N.D. Cal. 2021) (emphasis in original) (quoting Restatement Second of Contracts § 211(2)). Moreover, each is "as an integrated agreement with respect to the terms included in the writing." Restatement Second of Contracts § 211(1). As such, the proposed discovery and proffered commentary—gathered from the internet for litigation purposes—does not and cannot change the plain text of the GPLs. It is irrelevant. It is hearsay. It reaches a legal conclusion. Moreover, it cannot reveal the parties' reasonable expectations while thwarting their expressed contractual objective—to ensure that source code is shared. If it prevents enforcement of the right to source code and the duty to share source code, it is unreasonable per se.

This motion is neither moot nor barred by judicial estoppel. "There is a triable issue of material fact if, and only if, the evidence would allow a reasonable trier of fact to find the underlying fact in favor of the party opposing the motion . . ." *Aguilar v. Atl. Richfield Co.*, 25 Cal. 4th 826, 850 (2001). The Court denied VIZIO's motion for summary judgment because a reasonable trier of fact could find for SFC. (*See* ROA No. 162 at 2-3 & 10.) The Court did not consider—and had not yet been asked to consider—whether a reasonable trier of fact could find for VIZIO. That issue is now ripe for adjudication. *See Kitty-Anne Music Co. v. Swan*, 112 Cal. App. 4th 30, 32, 35-36 (2003) (affirming summary judgment for one party following denial of summary judgment to the other; declining to apply judicial estoppel).

Finally, the Court should terminate VIZIO's affirmative defense of preemption as a matter of law. VIZIO does not contest this motion as to that issue.

FURTHER PROCEDURAL BACKGROUND

VIZIO moved for summary judgment on April 28, 2023. (ROA Nos. 54, 56, 58-59.) In its moving papers, VIZIO made arguments like those it now makes in opposition to SFC's motion. Specifically, it characterized the Free Software Foundation ("FSF") as the "drafter and primary interpreter" of the GPLs (*compare* ROA No. 58 at 10:11 *with* ROA No. 186 at 2:1-2 and n.1) and argued that third-party enforcement would disrupt the "reasonable expectations" of the parties (*compare* ROA No. 58 at 18:17-20:4 *with* ROA No. 186 at 6:18-7:23). On December 29, 2023, the Court denied VIZIO's motion for summary judgment because VIZIO had not carried its burden as movant. The Court reasoned in part:

Allowing third parties such as SFC to enforce their rights to receive source code is not only consistent with the GPLs objectives, it is both essential and necessary to achieve these objectives. Recipients of GPL-licensed software will be assured of their right to receive source code only if they have standing to enforce that right.

(ROA No. 162 at 9; *see also id.* at 2 ("The party moving for summary judgment bears the burden of persuasion that there is no triable issue of material fact . . .") (citation omitted) & *id.* at 10 ("[T]here is no evidence from FSF that speaks to [third-party enforcement]").) In the interim, SFC had moved for summary adjudication on December 1, 2023.

VIZIO did not seek to take any discovery from FSF before moving for summary judgment. (Gray Reply Decl. ¶¶ 5-6.) Rather, VIZIO began proceedings to depose FSF on January 30, 2024, two days before opposing this motion. (*Id.*)

ARGUMENT

I. VIZIO HAS A DUTY TO SHARE SOURCE CODE WITH SFC UNDER THE PLAIN TEXT OF THE GPLS

The opposition is notable for what it does *not* say. VIZIO does not dispute that SFC "would benefit" from a right to source code under the GPLs. *Goonewardene v. ADP, LLC*,

6 Cal. 5th 817, 831 (2019). VIZIO does not dispute that a "motivating purpose" of the GPLs was to benefit recipients of licensed software, such as SFC, by conferring a right to source code. *Id.* VIZIO does not dispute that allowing recipients of licensed software, such as SFC, to enforce their right to source code is "consistent" with the "objectives of the contract" and the "reasonable expectations of the contracting parties" under the plain text of the GPLs. *Id.* (VIZIO does not address their text at all.) Finally, VIZIO does not cite to any authority that enforcement of the right to source code would disrupt the "reasonable expectations" of the parties—though that test "reflects the teaching of prior California decisions." *Id.* at 831.

A. VIZIO Raises No Triable Issue of Material Fact.

Instead, VIZIO attempts to raise a triable issue of fact based on inadmissible and immaterial legal conclusions—pulled from the internet for litigation purposes—that it never read or relied upon before accepting the GPLs. "There is a triable issue of material fact if, and only if, the evidence would allow a reasonable trier of fact to find the underlying fact in favor of the party opposing the motion . . ." *Aguilar v. Atl. Richfield Co.*, 25 Cal. 4th 826, 850 (2001). No reasonable trier of fact could prevent SFC from enforcing its right to source code based on the material cited by VIZIO. "[T]he objective intent, as evidenced by the words of the contract, is controlling." *Lloyd's Underwriters v. Craig & Rush, Inc.*, 26 Cal. App. 4th 1194, 1197 (1994). Accordingly, this motion should be granted.

The parties do not dispute material facts. Rather, the parties present different *arguments* about how to interpret standardized agreements, the GPLs. SFC invokes their plain text. VIZIO invokes inadmissible and immaterial legal conclusions which it pulled from the internet for litigation purposes. VIZIO is mistaken that "[t]he Court has already rejected SFC's reliance on the GPLs' text alone." (Opp. at 5.) On the contrary, the Court rejected VIZIO's motion for summary judgment for disregarding that text. (*See* ROA No. 162 at 10 ("Plaintiff has presented sufficient evidence, including language from the license itself that suggests third parties were intended to benefit from the license through the right to receive the source code."))

Accordingly, the Court should grant this motion.

According to case law that both parties have cited, it is an "axiom of contract law" that a standardized agreement is "interpreted wherever reasonable as treating alike all those similarly situated, without regard to their knowledge or understanding of the standard terms of the writing." Williams v. Apple, Inc., 338 F.R.D. 629, 638 (N.D. Cal. 2021) (emphasis in original) (applying California law and quoting Restatement Second of Contracts § 211(2)). "Rather than weigh each [party]'s subjective understanding, courts in construing and applying a standardized contract seek to effectuate the reasonable expectations of the average member of the public who accepts it." Id. (quoting Restatement Second of Contracts § 211(2) cmt. e). Moreover, according to the quoted section of the Restatement, each party adopts the standardized contract "as an integrated agreement with respect to the terms included in the writing." Restatement Second of Contracts § 211(1); see also Lake Almanor Assocs. L.P. v. Huffman-Broadway Grp., Inc., 178 Cal. App. 4th 1194, 1201 (2009) (the Restatement Second of Contracts is "entitled to great consideration"); e.g., Ellena v. Dep't of Ins., 230 Cal. App. 4th 198, 213 n.7 (2014) (quoting and approving Restatement Second of Contracts § 211).

Against this background, VIZIO's proffered online commentary—to the effect that "the copyright holders of the software are the ones who have the power to enforce" the GPLs (ROA No. 186 at 7)—is neither admissible nor material for several reasons.

First, it is not found in the agreements. Hence, it is irrelevant—and immaterial if considered at all. A party to a standardized agreement "adopts the writing as *an integrated agreement with respect to the terms included in the writing.*" Restatement Second of Contracts § 211(1) (emphasis added). Such a party does *not* adopt online commentary about the integrated agreement published in different places at later times. That is particularly true of an integrated agreement that cannot be changed, such as the GPLs.

Second, it did not influence all parties—not even VIZIO. A standardized agreement is "interpreted wherever reasonable as treating alike all those similarly situated, without regard to their knowledge or understanding of the standard terms of the writing." Restatement Second of Contracts § 211(2) (emphasis added). VIZIO implies that licensees who read its proffered

commentary will have a different understanding of the GPLs than licensees who do not. (*See* ROA No. 186 at 7.) That does not treat all parties alike. Moreover, it cannot be presumed that all parties have read, much less relied upon, the proffered commentary from far corners of the internet—particularly since that commentary was published long after the GPLs. *See* SFC Compendium at 2 & 6 (GPLv2 dated June 1991 and LGPLv2.1 dated February 1999). Even today, it is highly doubtful that any given party would read and rely upon the proffered commentary about standing to enforce the GPLs. *See Goonewardene*, 6 Cal. 5th at 830 ("The parties to a contract are typically focused on the terms of performance of the contract rather than on the remedies that will be available in the event of a [breach]"). Notably, VIZIO itself does not claim to have read and relied upon the proffered commentary prior to accepting the GPLs. Hence, it is irrelevant hearsay—and immaterial if considered at all.

Third, it cannot shape the "reasonable expectations" of any party. On its face, the commentary reaches a legal conclusion about standing (and should be excluded for that reason alone). Moreover, it was published by non-attorneys, it does not cite to any case law, it does not cite to the text of the GPLs, and *it does not even purport to consider whether third parties may enforce their right to source code under the GPLs.* (See ROA No. 162 at 10 ("[T]here is no evidence from FSF that speaks to this issue.")) The construction of a standardized agreement should "effectuate the *reasonable* expectations of the average member of the public who accepts it." Restatement Second of Contracts § 211(2) cmt. e (emphasis added). Similarly, the application of third-party standing should effectuate the "reasonable expectations of the contracting parties." Goonewardene, 6 Cal. 5th at 831 (emphasis added). In each case, the text of the agreement is paramount. It would not be reasonable to ignore the text of the GPLs in favor of a tangential and unsubstantiated legal conclusion from non-attorneys on the internet. Here, the legal conclusion is also irrelevant because it did not address third-party standing at all.

To the extent there are circumstances relevant to this motion outside the operative provisions of the GPLs, *Goonewardene*, 6 Cal. 5th at 831, they are spelled out in the

preambles. The GPLs are "designed to make sure" that "you have the freedom to distribute copies of free software," that "you receive source code or can get it if you want it," that "you can change the software or use pieces of it in new free programs," and that "you know you can do these things." (SUMF Nos. 3-4, 18-19.) The GPLs create "responsibilities for you if you distribute copies of the software . . . You must give the recipients all the rights that you have. You must make sure that they, too, receive or can get the source code. And you must show them these terms so they know their rights." (SUMF Nos. 3-4, 18-19.)

On this motion, there is no triable issue of material fact because no reasonable factfinder could decide that tangential legal conclusions pulled from the internet for litigation purposes—even if admissible—somehow erase the right to source code from the GPLs. As this Court properly held when denying VIZIO's motion for summary judgment: "Allowing third parties such as SFC to enforce their rights to receive source code is not only consistent with the GPLs objectives, it is both *essential* and *necessary* to achieve those objectives." (ROA No. 162 at 9) (emphasis added). As a matter of law, the reasonable expectations of the parties cannot foreclose the objectives of their contract. That should be the end of the matter. *See Spinks v. Equity Residential Briarwood Apartments*, 171 Cal. App. 4th 1004, 1025 (2009) ("If the issue can be answered by interpreting the contract as a whole doing so in light of the uncontradicted evidence of the circumstances and negotiations of the parties in the contract, the issue becomes one of law that the court can resolve independently.")

B. There Is No Need to Continue this Motion, Much Less to Deny It.

"[I]n deciding whether to continue a summary judgment to permit additional discovery courts consider various factors, including (1) how long the case has been pending; (2) how long the requesting party had to oppose the motion; (3) whether the continuance motion could have been made earlier; (4) the proximity of the trial date or the 30-day discovery cutoff before trial; (5) any prior continuances for the same reason; and (6) the question whether the evidence sought is truly essential to the motion." *Chavez v. 24 Hour Fitness USA, Inc.*, 238 Cal. App. 4th 632, 644 (2015).

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These factors do not support continuing this motion. First, VIZIO could have easily taken the proposed discovery at any time since the case was filed over two years ago. (Tellingly, VIZIO did not deem this discovery necessary before filing its own motion in April 2023, long before discovery was scheduled to close). Second, VIZIO could also have taken the proposed discovery at any time since this motion was filed over two months ago. Third, VIZIO waited until the last minute to request a continuance in its opposition. Fourth, discovery will now close on June 17, 2024—in just a few months—following a recent continuance of the trial date. (Gray Reply Decl. ¶ 7.) Finally, and most importantly, the requested discovery is not essential to the opposition—indeed, not relevant at all.

VIZIO does not need belated discovery to authenticate websites. (Declaration of Michael E. Williams in Opposition ("Williams Decl.") ¶ 2.) SFC does not dispute their authenticity for the purpose of this motion, and VIZIO admits that authentication "is not an issue." (ROA 186 at 7:5-8:16.) VIZIO does not need belated discovery to "confirm the intent behind the GPLs." (Williams Decl. ¶ 2.) "[T]he relevant intent is . . . the objective intent as evidenced by the words of the instrument, not a party's subjective intent." Shaw v. Regents of *Univ. of Cal.*, 58 Cal. App. 4th 44, 54-55 (1997). VIZIO does not need belated discovery to confirm "the FSF's understanding of who may enforce the GPLs." (Williams Decl. ¶ 2.) Its subjective understanding is no more relevant than its subjective intent. Moreover, to the extent its subjective understanding may depart from the plain text of the GPLs, it is a post hoc legal conclusion and irrelevant as well. VIZIO does not need belated expert testimony—which it could have pursued at any time—about "issues related to third party beneficiary status." (Williams Decl. ¶ 2.) Those are also legal conclusions and equally irrelevant to the extent they depart from the plain text of the GPLs. Finally, no expert could ascribe "reasonable" expectations to the parties that thwart their undisputed contractual objective—to ensure that source code is shared.

VIZIO identifies no other "facts essential to justify opposition" that may exist but have yet to be discovered. CCP § 437c(h). No such facts are even possible. No testimony can

change the plain text of the GPLs. They are "adopt[ed] as an integrated agreement with respect to the terms included in the writing"—no less and no more. Restatement Second of Contracts § 211(1). VIZIO already possesses the terms of the GPLs and "changing [them] is not allowed." (SUMF Nos. 8-9.) Hence, any further discovery to oppose this motion would be pointless. It would be inadmissible and immaterial for the same reasons as the proffered online commentary. Plus, it could not shape the expectations of the contracting parties as a logical matter, since it has not been published or made available to them.

If VIZIO is nevertheless allowed further discovery into "facts essential to justify opposition," the motion should be *briefly* continued pending such discovery—and not denied.

C. This Motion is Not Moot.

Although VIZIO asserts that this motion is "moot" on the issue of third-party standing, it does not mean "moot" in the usual sense of the term. VIZIO is not arguing that this motion has become pointless. *See Hollister Canning Co. v. Superior Court*, 26 Cal. App. 3d 186, 197 (1972); *McPheeters v. Bd. of Med. Exam'rs*, 82 Cal. App. 2d 709, 715-16 (1947). Instead, VIZIO appears to be arguing that this motion has already been decided—*i.e.*, that this motion must meet the same fate as its own.

In doing so, VIZIO appears to be misreading the Order denying its own motion. (*See* ROA No. 186. at 5.) In relevant part, that Order reasoned as follows:

The party moving for summary judgment bears the burden of persuasion that there is no triable issue of material fact and that he is entitled to judgment as a matter of law. (*Aguilar v. Atl. Richfield Co.*, 25 Cal. 4th 826, 850 (2001)). "That is because of the general principle that a party who seeks a court's action in his favor bears the burden of persuasion thereon." (*Id.*) Further, 'the party moving for summary judgment bears an initial burden of production to make a prima facie showing of the nonexistence of any triable issue of material fact" (*Id.*)

None of the evidence submitted by Defendant Vizio strongly suggests that the GPLs intended to preclude third parties from bringing a claim against Defendant Vizio for violating the terms of the GPL license. There is no exclusionary language in the GPLs, and there is no evidence from FSF that speaks to this issue. Moreover, the language of the GPLs is not so certain so as to preclude other interpretations.

On the other hand, Plaintiff has presented sufficient evidence, including language from the license itself that supports third parties were intended to benefit from the license by the right to receive the source code.

In light of the foregoing, the Court finds that a triable issue of material fact exists as to whether Plaintiff is a third[-party] beneficiary under the GPL license.

(ROA 162 at 2-3 & 10.) The holding is clear: VIZIO had failed to carry its burden to show that there was no triable issue of material fact and that it was entitled to judgment as a matter of law. The Court did not address—and had not yet been asked to address—whether SFC could enforce its right to source code as a matter of law. VIZIO cites no authority for its premise that a prior order is dispositive of an issue not raised or considered.

D. <u>SFC Is Not Judicially Estopped from Bringing this Motion.</u>

Judicial estoppel is an equitable doctrine to protect against fraud on the courts. *Blix St. Records, Inc. v. Cassidy*, 191 Cal. App. 4th 39, 47 (2010). "Because of its harsh consequences, the doctrine should be applied with caution and limited to egregious circumstances." *Id.* Indeed, it should be applied only to avoid "a miscarriage of justice." *See Daar & Newman v. VRL Int'l*, 129 Cal. App. 4th 482, 491 (2009). Even if all elements of judicial estoppel are present, a court may still exercise its discretion not to apply the doctrine. *MW Erectors, Inc. v. Niederhauser Ornamental & Metal Works Co.*, 36 Cal. 4th 412, 422 (2005). For the doctrine to apply, the positions must be "totally inconsistent" so that "one excludes the other." *Jackson v. County of Los Angeles*, 60 Cal. App. 4th 171, 182 (1992).

The Court of Appeal has rejected the precise argument VIZIO is making here. *See Kitty-Anne Music Co. v. Swan*, 112 Cal. App. 4th 30, 32, 35-36 (2003). As the Court of Appeal succinctly stated:

A party successfully opposes a summary judgment motion. He then moves for summary judgment based upon the same evidence used in the summary judgment motion he resisted. The rule of judicial estoppel does not apply against the party because he has not taken inconsistent positions, nor has he disrupted the orderly administration of justice.

1	<i>Id.</i> at 32. There is no inconsistency because the burdens for resisting and asserting motions for		
2	summary judgment are different. See id. at 35-36; accord ROA No. 162 at 2 (citing Aguilar v.		
3	Atl. Richfield Co., 25 Cal. 4th. 825, 850 (2001)). Further, the second motion cannot "obtain an		
4	unfair advantage" because nothing prevents it from being opposed.		
5	II. THE COURT SHOULD TERMINATE VIZIO'S AFFIRMATIVE DEFENSE OF PREEMPTION.		
6 7	As VIZIO admits, the Court has already determined as a matter of law that the		
8	"Copyright Act does not preempt SFC's claims against VIZIO." (ROA No. 186 (citing ROA		
9	No. 162 at 8).) Accordingly, VIZIO's motion for summary judgment was denied. In turn,		
10	SFC's motion for summary adjudication should be granted, terminating VIZIO's affirmative		
11	defense of preemption. This motion stands uncontested as to that issue.		
12	CONCLUSION		
13	For the foregoing reasons, SFC respectfully requests that the Court grant summary		
14	adjudication and enter an order declaring that (1) VIZIO has a legal duty to share source code		
15	(or, where applicable, object code) with SFC, as provided in the GPLs; and (2) the Copyright		
16	Act does not preempt SFC's claims against VIZIO.		
17			
18	Respectfully submitted,		
19	DATED: February 9, 2024 SHADES OF GRAY LAW GROUP, P.C.		
20			
21	By /s/ Naomi Jane Gray		
22	Naomi Jane Gray		
23	Attorneys for Plaintiff SOFTWARE FREEDOM CONSERVANCY, INC.		
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0 Case No. 30-2021-01226723-CU-BC-CJC SOFTWARE FREEDOM CONSERVANCY'S REPLY BRIEF

1	PROOF OF SERVICE		
2	I am employed at the law firm of Shades o	of Gray Law Group, P.C. in the County of	
3	Marin, State of California. I am over 18 years old	and not a party to the within action.	
4	My business address is 100 Shoreline Highway, S	uite 100B, Mill Valley, California 94941.	
5	On February 9, 2024, I served true and cor	rect copies of the documents described as	
6	Plaintiff Software Freedom Conservancy, Inc.'s Memorandum of Points and Authoritie in Reply to Defendant's Opposition to Plaintiff's Motion for Summary Adjudication,		
7 8	Reply Declaration of Naomi Jane Gray in Further Support of Plaintiff Software Freedom Conservancy, Inc.'s Motion for Summary Adjudication,		
9	Plaintiff Software Freedom Conservancy's Consolidated Separate Statement of Undisputed Material Facts in Support of Plaintiff's Motion for Summary Adjudication,		
10 11	Plaintiff Software Freedom Conservancy, Inc.'s Responses to Defendant Vizio, Inc.'s Objections to Plaintiff's Exhibits and Declarations,		
12	Plaintiff Software Freedom Conservancy, In Evidence	c.'s Objections to Defendant Vizio, Inc.'s	
13	Consolidated [PROPOSED] Order on the Parties' Evidentiary Objections Concerning Defendant's Motion for Summary Adjudication		
14 15	on the neuties in this action via electronic convices	to the empile heless, managed to the mention?	
	on the parties in this action via electronic service t		
16	joint stipulation: "Electronic service will count as	•	
17	service, if the electronic service occurs before mic	Inight Pacific Time. If the electronic service	
18	occurs after midnight Pacific Time, that service w	ill count as personal service for the following	
19	business day that is not a legal holiday."		
20	Michael E. Williams michaelwilliams@quinnemanuel.com	QUINN EMANUEL URQUHART & SULLIVAN, LLP	
21	Daniel C. Posner	865 South Figueroa Street, 10th Floor	
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23	johnyin@quinnemanuel.com Arian J. Koochesfahani	Fax: (213) 443-3100	
24	ariankoochesfahani@quinnemanuel.com		
25	I declare under penalty of perjury under the laws of the State of California that the foregoing		
26	is true and correct.		
27	Executed on February 9, 2024, in Mill Valley, California.		
28		<u>/s/ Natalia Ermakova</u> Natalia Ermakova	

Case No. 30-2021-01226723-CU-BC-CJC